



# HASEEB WAQAS SUGAR MILLS LIMITED

## PATTERN OF SHARE HOLDING AS AT SEPTEMBER 30, 2007 SHAREHOLDING

| <i>Number of<br/>Shareholders</i> | <i>FROM</i>  | <i>TO</i>  | <i>Shares<br/>Held</i> |
|-----------------------------------|--------------|------------|------------------------|
| 54                                | 00000001     | - 00000100 | 4,837                  |
| 373                               | 00000101     | - 00000500 | 176,436                |
| 124                               | 00000501     | - 00001000 | 122,600                |
| 99                                | 00001001     | - 00005000 | 253,727                |
| 13                                | 00005001     | - 00010000 | 98,800                 |
| 3                                 | 00010001     | - 00015000 | 36,700                 |
| 3                                 | 00015001     | - 00020000 | 53,900                 |
| 2                                 | 00020001     | - 00025000 | 49,300                 |
| 1                                 | 00040001     | - 00045000 | 42,000                 |
| 1                                 | 00045001     | - 00050000 | 45,500                 |
| 1                                 | 00055001     | - 00060000 | 58,000                 |
| 1                                 | 00060001     | - 00075000 | 74,000                 |
| 1                                 | 00085001     | - 00090000 | 90,000                 |
| 1                                 | 00090001     | - 00095000 | 94,455                 |
| 4                                 | 00095001     | - 00100001 | 400,000                |
| 1                                 | 00140001     | - 00145000 | 142,000                |
| 1                                 | 00150001     | - 00155000 | 152,000                |
| 2                                 | 00195001     | - 00200000 | 400,000                |
| 1                                 | 00215001     | - 00220000 | 217,000                |
| 1                                 | 00275001     | - 00280000 | 279,000                |
| 1                                 | 00300001     | - 00305000 | 303,700                |
| 1                                 | 00330001     | - 00335000 | 333,500                |
| 1                                 | 00445001     | - 00450000 | 445,800                |
| 1                                 | 00540001     | - 00545000 | 543,200                |
| 1                                 | 00575001     | - 00580000 | 579,000                |
| 1                                 | 00615001     | - 00620000 | 617,600                |
| 1                                 | 00640001     | - 00645000 | 640,500                |
| 1                                 | 00705001     | - 00710000 | 706,750                |
| 1                                 | 00765001     | - 00770000 | 768,250                |
| 1                                 | 00965001     | - 00970000 | 967,545                |
| 1                                 | 01005001     | - 01010000 | 1,007,000              |
| 1                                 | 01020001     | - 01025000 | 1,022,750              |
| 3                                 | 01495001     | - 01500000 | 4,500,000              |
| 1                                 | 02210001     | - 02215000 | 2,213,500              |
| 1                                 | 02400001     | - 02405000 | 2,404,100              |
| 1                                 | 02595001     | - 02600000 | 2,596,800              |
| 1                                 | 02630001     | - 02635000 | 2,633,000              |
| 1                                 | 02760001     | - 02765000 | 2,760,250              |
| 1                                 | 04565001     | - 04570000 | 4,566,500              |
| <b>708</b>                        | <b>TOTAL</b> |            | <b>32,400,000</b>      |

## Categories of Shareholders as at September 30, 2007.

| <b>Categories of Shareholders</b> | <b>No. of<br/>Shareholders</b> | <b>Shares<br/>Held</b> | <b>Percentage</b> |
|-----------------------------------|--------------------------------|------------------------|-------------------|
| Individuals                       | <b>674</b>                     | 23,813,400             | 73.50             |
| Joint Stock Companies             | <b>20</b>                      | 3,004,800              | 9.27              |
| Financial Institutions            | <b>3</b>                       | 2,651,900              | 8.18              |
| Insurance Companies               | <b>4</b>                       | 2,122,800              | 6.55              |
| Modaraba Companies                | <b>4</b>                       | 9,100                  | 0.03              |
| Foreign / Non Resident Investors  | <b>3</b>                       | 798,000                | 2.46              |
|                                   |                                |                        | 0.00              |
|                                   | <b>708</b>                     | <b>32,400,000</b>      | <b>100.00</b>     |



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## Catogaries of Shareholders as at September 30, 2007

|                                                                                       | Shares<br>Held    | %             |
|---------------------------------------------------------------------------------------|-------------------|---------------|
| <b>Directors, CEO and their spouse<br/>and Minor Children</b>                         |                   |               |
| Mian Muhammad Ilyas Mehraj                                                            | 3,375,000         | 10.417        |
| Mrs. Shahzadi Ilyas                                                                   | 2,404,100         | 7.420         |
| Mr. Abdullah Ilyas                                                                    | 666,500           | 2.057         |
| Miss Zakia Ilyas                                                                      | 333,500           | 1.029         |
| Miss Sidra Ilyas                                                                      | 333,500           | 1.029         |
| Mian Waqas Riaz                                                                       | 768,250           | 2.371         |
| Mrs. Zainab Waqas                                                                     | 333,500           | 1.029         |
| Hafiz M. Irfan Hussain Butt                                                           | 1,000             | 0.003         |
| Mr. Raza Mustafa                                                                      | 500               | 0.002         |
| Mr. Sohail Ahmed Butt                                                                 | 500               | 0.002         |
| Mr. Iqbal Latif                                                                       | 94,455            | 0.292         |
| Major General (R) Shujaat Ali Khan                                                    | 15,000            | 0.046         |
| Air Com. (R) Pervaiz Akhtar Khan                                                      | 10,000            | 0.031         |
|                                                                                       | <b>8,335,805</b>  | <b>25.728</b> |
| <b>Public Sector Companies and Corporation</b>                                        | -                 | -             |
| <b>Joint Stock Companies:</b>                                                         |                   |               |
| S.H. Bukhari Securities (Pvt) Limited                                                 | 400               | 0.001         |
| Stock Master Securities ((Private).) Limited                                          | 100               | 0.000         |
| Taurus Securities Limited                                                             | 400               | 0.001         |
| Pasha Securities (Pvt) Limited                                                        | 1,000             | 0.003         |
| A.Z. Securities (Pvt) Limited                                                         | 100               | 0.000         |
| Ismail Abdul Shakoor Securities ((Private).) Limited                                  | 300               | 0.001         |
| Sarfraz Mahmood (Pvt) Limited                                                         | 500               | 0.002         |
| M.R. Securities (SMC-Pvt) Limited                                                     | 500               | 0.002         |
| Y.S. Securities & Service (Pvt) Limited                                               | 1,000             | 0.003         |
| Zafar Moti Capital Securities (Pvt) Limited                                           | 8,000             | 0.025         |
| Morgan Stanley Trust Company                                                          | 15,900            | 0.049         |
| James Capel & Company                                                                 | 24,300            | 0.075         |
| Abdullah Sugar Mills Limited                                                          | 303,700           | 0.937         |
| Msmaniar Financials (Pvt.) Limited                                                    | 45,500            | 0.140         |
| Haseeb Waqas Engineering Limited.                                                     | 2,596,800         | 8.015         |
| Capital Vision Securities (Pvt.) Limited                                              | 500               | 0.002         |
| ZHV Securities (Pvt.) Limited                                                         | 500               | 0.002         |
| S.Z. Securities (Pvt.) Limited                                                        | 4,000             | 0.012         |
|                                                                                       | <b>3,003,500</b>  | <b>9.27</b>   |
| <b>Banks, Development Finance Institutions,<br/>Non Banking Finance Institutions:</b> |                   |               |
| The Bank of Punjab.                                                                   | 8,200             | 0.025         |
| Askari Commercial Bank Limited.                                                       | 2,633,000         | 8.127         |
| Hong Kong Bank International                                                          | 700               | 0.002         |
| Deutsche Bank Securities Corp.                                                        | 600               | 0.002         |
|                                                                                       | <b>2,642,500</b>  | <b>8.156</b>  |
| <b>Leasing Companies</b>                                                              |                   |               |
| Trust Leasing Corporation                                                             | 10,700            | 0.033         |
|                                                                                       | <b>10,700</b>     | <b>0.033</b>  |
| <b>Modarabas Companies:</b>                                                           |                   |               |
| First Punjab Modaraba                                                                 | 3,400             | 0.010         |
| Trust Modaraba                                                                        | 5,700             | 0.018         |
|                                                                                       | <b>9,100</b>      | <b>0.028</b>  |
| <b>Insurance Companies:</b>                                                           |                   |               |
| State Life Insurance Corporation                                                      | 617,800           | 1.907         |
| Shaheen Insurance Company Limited.                                                    | 1,500,000         | 4.630         |
| Asia Insurance Co. Limited                                                            | 5,000             | 0.015         |
|                                                                                       | <b>2,122,800</b>  | <b>6.552</b>  |
| <b>Foreign/Non Resident Investors</b>                                                 | 798,000           | 2.463         |
|                                                                                       | <b>798,000</b>    | <b>2.463</b>  |
| <b>Shares Held by General Public</b>                                                  | 19,246,900        | 59.404        |
|                                                                                       | <b>19,246,900</b> | <b>59.404</b> |
| <b>TOTAL</b>                                                                          | <b>32,400,000</b> | <b>100</b>    |
| <b>Shareholders holding 10 % or more voting interest in the Company</b>               |                   |               |
| Mian Muhammad Ilyas Mehraj                                                            | 3,375,000         | 10.417        |