

COMPANY INFORMATION

BOARD OF DIRECTORS

Mian Muhammad Ilyas Mehraj Mian Waqas Riaz

Mrs. Shahzadi Ilyas Mrs. Bano Mehraj Mrs. Zainab Waqas

Mst. Maiza Riaz

Hafiz Muhammad Irfan Hussain Butt

AUDIT COMMITTEE

Hafiz. Muhammad Irfan Hussain Butt Mian Waqas Riaz

Mst. Maiza Riaz

Chairman Member Member

Chairman

Chief Executive

COMPANY SECRETARY

Mr. Muhammad Imran

REGISTERED OFFICE

103-B/I, M.M. Alam Road, Gulberg-III, Lahore.

MILLS

Mehrajabad, Teh. Nankana Sahib, Distt. Sheikhupura.

AUDITORS

M. Yousuf Adil Saleem & Co. Chartered Accountants Apt. # 4, Block B, 90-Canal Park Gulberg-II, Lahore.

LEGAL ADVISOR

Abdul Waheed Chiddha Aziz Law Associates Aziz Chambers, 1-Turner Road, Lahore.

REGISTRAR

Hameed Majeed Associates (Pvt.) Ltd. H.M. House, 7-Bank Square, Lahore.

BANKERS

National Bank of Pakistan PICIC Commercial Bank Limited Muslim Commercial Bank Limited United Bank Limited The Bank of Punjab

WEBSITE

www.hwgc.com.pk

HASEEB WAQAS SUGAR MILLS LIMITED

DIRECTORS' REVIEW

The directors of your Company take pleasure in presenting the unaudited accounts for the quarter ended December 31, 2004.

FINANCIAL RESULTS:

The financial results of your company for the period ended December 31, 2004 under review are summarized as follows:

F - -- 41- - O - - -- 4 - -- - - - - 1 - -1

| | December 31, | |
|----------------------------|----------------------|----------|
| | | |
| | 2004 | 2003 |
| | (Rupees in thousand) | |
| Profit / (loss) before tax | 61,472 | (17,977) |
| Provision for Taxation | 9,860 | 2,268 |
| Profit / (loss) after tax | 51,612 | (20,245) |

As evident from the above results, the company has performed exceptionally well and managed to earn good profits for the company. This has been achieved by the grace of Almighty Allah, good market conditions and prudent policies of the management.

OPERATIONAL PERFORMANCE:

The current crushing season started on November 19, 2004. Operating results for the period under review is as under:

| | | Nov.19,2004 | Nov. 30, 2003 |
|------------------|--------|--------------------|---------------|
| | | То | То |
| | | Jan.28, 2005 | Jan.29,2004 |
| Crushing Days | No. | 70 | 61 |
| Average Recovery | % | 8.60 | 8.44 |
| Cane Crushed | M. Ton | nes 394,712 | 457,607 |
| Sugar Produced | M. Ton | nes 32,975 | 37,575 |

FUTURE OUTLOOK:

Whole of the sugar industry is currently facing problem of shortage of sugar cane which has hampered crushing during the period under review and has consequently reduced the total amount of sugar produced. But due to this sugar prices have also increased which will, along with good recovery, compensate the effect of high pricing of sugar cane and lesser volumes of production.

ACKNOWLEDGMENT:

The directors wish to keep on record their appreciation for the patronage of our valued customers and dedicated efforts made by employees for the company.

On behalf of the Board

Lahore: Mian Waqas Riaz
January 29, 2005 (Chief Executive)



BALANCE SHEET AS AT DECEMBER 31, 2004

| Un-Audited | Audited |
|-------------------|---------------|
| December 31, | September 30, |
| 2004 | 2004 |
| (Rupees in | thousand) |

| TANGIBLE | F | IXED | ASSE ⁻ | ΓS |
|----------|---|------|-------------------|----|
|----------|---|------|-------------------|----|

| Operating fixed assets-at cost less depreciation | 1,033,469 | 1,030,203 |
|--|-----------|-----------|
| Assets subject to finance lease-Net | 1,089 | 1,147 |
| | 1,034,558 | 1,031,350 |
| LONG TERM DEPOSITS | 89 | 89 |

| Stores, spares and loose tools | 21,139 | 74,502 |
|--|-----------|-----------|
| Stock in trade | 338,842 | 290,183 |
| Advances, deposits & prepayments | 123,673 | 61,043 |
| Cash and bank balances | 225,710 | 72,589 |
| CURRENT LIABILITIES | 709,364 | 498,317 |
| Current portion of long term liabilities | 55,563 | 55,552 |
| Short term loans | 525,316 | 305,100 |
| Creditors, accrued and other liabilities | 98,286 | 115,661 |
| Provision for taxation | 23,559 | 21,400 |
| Dividend payable | 713 | 713 |
| . , | 703,437 | 498,426 |
| WORKING CAPITAL | 5,927 | (109) |
| TOTAL CAPITAL EMPLOYED | 1,040,574 | 1,031,330 |

WORKING CAPITAL TOTAL CAPITAL EMPLOYED

| TOTAL CAPITAL EMPLOTED 1,040 | J,374 | 1,031,330 |
|---|-------|-----------|
| Surplus on revaluation of fixed assets 274 | 1,286 | 274,286 |
| Long term liabilities 223 | 3,500 | 273,445 |
| Liabilities against assets subject to finance lease | 458 | 583 |
| Deferred liabilities 181 | 1,243 | 173,542 |
| 679 | 9,487 | 721,856 |
| NET CAPITAL EMPLOYED 361 | 1,087 | 309,474 |

REPRESENTED BY: Share capital and reserv

| Share capital and reserves | | |
|--|---------|-----------|
| Authorized capital | 350,000 | 350,000 |
| Issued, subscribed and paid-up capital | 324,000 | 324,000 |
| Accumulated Profit / (Loss) | 37,087 | _(14,526) |
| | 361,087 | 309,474 |
| ONTINGENCIES AND COMMITMENTS | _ | _ |

| 22.10.20712 | 00 | | |
|-------------|----|---------|---------|
| | _ | 361,087 | 309,474 |
| | - | | |

The annexed notes form an integral part of these accounts.

CHIEF EXECUTIVE

DIRECTOR



PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED DECEMBER 31, 2004

(Un-Audited) For the Quarter ended December 31,

| | For the Quarter ended December 31, | |
|-------------------------------------|---------------------------------------|-----------|
| | 2004 | 2003 |
| | (Rupees in | thousand) |
| Sales | 431,841 | 453,535 |
| Cost of sales | 351,835 | 445,121 |
| GROSS PROFIT | 80,006 | 8,414 |
| Operating expenses | | |
| Administrative | 5,422 | 5,763 |
| Selling | 1,115 | 2,765 |
| OREDATING PROFIT / /I OSS) | 6,538 | 8,528 |
| OPERATING PROFIT / (LOSS) | 73,469 | (114) |
| Other income | 424 | 101 |
| | 73,893 | (13) |
| Financial charges | 9,185 | 17,964 |
| Workers' profit participation fund | 3,235 | - |
| | 12,420 | 17,964 |
| NET PROFIT / (LOSS) BEFORE TAXATION | 61,473 | (17,977) |
| Provision for taxation | 2,159 | 2,268 |
| Deferred taxation | 7,701 | - |
| | 9,860 | 2,268 |
| NET PROFIT / (LOSS) AFTER TAXATION | 51,613 | (20,245) |
| Loss brought forward | (14,526) | (71,002) |
| ACCUMULATED LOSS CARRIED FORWARD | 37,087 | (91,247) |
| Basic Earning / (loss) per share | 1.59 | (0.62) |

The annexed notes form an integral part of the financial statements.

CHIEF EXECUTIVE

DIRECTOR



CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED DECEMBER 31, 2004

| TOR THE GOARTER ENDED DEGE | For the Quarter ended | |
|---|-----------------------|--------------------|
| | December 31, | |
| - | 2004 | 2003 |
| CASH FROM OPERATING ACTIVITIES | (Rupees in t | • |
| Net Profit/(loss) before taxation | 61,472 | (17,977) |
| Add: Items not involving movement of funds Depreciation: | | |
| Operating Assets | 15,104 | 14,439 |
| Assets subject to finance lease | 58 471 | 1,358 |
| Provision for gratuity | 9,185 | 483 17,964 |
| Financial charges | 24,818 | 34,244 |
| OPERATING PROFIT / (LOSS) BEFORE | 86,290 | 16,267 |
| WORKING CAPITAL CHANGES | 00,200 | . 0,20. |
| CHANGES IN WORKING CAPITAL | | |
| (In an analy) December 2 | | |
| (Increase)/Decrease in current assets: Stores and spares | (E2 262) | (2.266) |
| Stocks in trade | (53,362) (48,659) | (3,366) 136,221 |
| Receivable | (46,039) | (84,604) |
| Advances, deposits & prepayments | (62,719) | (44,262) |
| ravaness, aspesite a propayments | (164,740) | 3,989 |
| Increase/(Decrease) in current liabilitie | | 0,000 |
| Short terms borrowings | 219,745 | (57,801) |
| Creditors and accrued liabilities | 17,375 | 167,147 |
| Dividend payable | - 17,070 | 11 |
| , | 237,120 | 109,357 |
| Increase in working capital | 72,380 | 113,346 |
| CASH FROM OPERATING ACTIVITIES | 158,670 | 129,613 |
| Financial charges paid | (26,103) | (15,386) |
| NET CASH FROM OPERATING ACTIVITIES | | 114,227 |
| CASH FROM INVESTING ACTIVITIES | | |
| Fixed capital expenditure | (19,263) | (444) |
| Long term deposits | 893 | (9) |
| | (18,370) | (453) |
| NET CASH USED IN INVESTING ACTIVITIES | 114,197 | 113,774 |
| CASH FROM FINANCING ACTIVITIES | | |
| Long term loans repayments | 50,159 | (8,802) |
| Payment to leasing companies | (114) | 45 |
| Deferred liabilities | (11,121) | 981 |
| | 38,924 | (7,776) |
| Net (Decrease)/Increase in cash and bank balance | | 105,998 |
| Opening cash and bank balances | 72,589 | 11,052 |
| CLOSING CASH AND BANK BALANCES | 225,710 | 117,050 |
| | | |

DIRECTOR

CHIEF EXECUTIVE



STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

| | Share Capital | Revaluation Surplus | | For the Quarter ended December 31 2004 2003 | |
|----------------------------------|------------------|------------------------|----------|--|----------|
| | (R | upees | in tho | usan | d) |
| Balance as at Oct. 01, 2004 | 324,000 | 274,286 | (14,526) | 583,760 | 544,898 |
| Net Profit/(Loss) for the period | _ | - | 51,613 | 51,613 | (20,245) |
| Balance as on Dec. 31, 2004 | 324,000 | 274,286 | 37,087 | 635,373 | 524,653 |

CHIEF EXECUTIVE

DIRECTOR

NOTES TO THE ACCOUNTS (UN-AUDITED) FOR THE QUARTER ENDED DECEMBER 31, 2004

1. STATUS AND NATURE OF BUSINESS

The company was incorporated in Pakistan on January 13, 1992 as public limited company and is listed on Lahore and Karachi stock exchanges. The company is principally engaged in the manufacture and sale of refined sugar and its by-products.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- These accounts are un-audited and are submitted to the shareholders as required under Notification No. SRO 764 (1) / 2001 dated November 05, 2001 of the Securities and Exchange Commission of Pakistan.
- These accounts have been prepared in accordance with the requirements of International Accounting Standard (IAS) 34 "Interim Financial Reporting".
- iii. The present accounting policies and methods of computation followed for the preparation of these accounts are the same as those applied in the preparation of preceding annual accounts for the year ended September 30, 2004.

3. CONTINGENCIES AND COMMITMENTS

- i. Company is liable contingently to the sum of Rs. 25.153 million on account of supply of plant & machinery by M/s Ittefaq Foundries (Pvt) Ltd. However the company had made counter claim of Rs. 76.148 million for the losses suffered by the company due to bad quality/short supply of machinery supplied by M/S Ittefaq Foundries (Pvt) Ltd.
- Cane Commissioner Punjab has filed a claim against the company for the recovery of road cess and matter is under litigation before High Court.
- iii. The Collector of Sales Tax and Central Excise (Adjudication) Lahore has issued a showcase notice to the company for the further tax amounting to Rs. 47.019 million up to tax period 9/2002 on the grounds that it charged Sales Tax at the rate of 15% on its sales to persons liable to be registered.



HASEEB WAQAS SUGAR MILLS LIMITED

4. ADDITIONS / (DELETIONS) IN OPERATING FIXED ASSETS

| | Un-Audited December 31, S <u>2004</u> (Rupees in th | Audited eptember 30, 2003 |
|---|--|---------------------------|
| Residential Building Plant & Machinery Equipments | 19,200 63 | 892 - 62 |
| Vehicles Deletion | (893) (893) | 2,494 (1,196) 1,298 |
| Total | 18,370 | 2,252 |

5. COST OF SALES

Un-Audited For the Quarter ended December 31

| | 2004 | 2003 | | |
|----------------------|----------------------|----------------------|--|--|
| | (Rupees in t | (Rupees in thousand) | | |
| Raw materials | 328,118 | 275,130 | | |
| Salaries and wages | 8,297 | 8,197 | | |
| Fuel Consumed | 750 | 878 | | |
| Chemical Consumed | 988 | 645 | | |
| Oil and Lubricants | 411 | 364 | | |
| Repair & Maintenance | 41,208 | 3,558 | | |
| Packing Material | 3,257 | 3,182 | | |
| Stationary | 503 | 120 | | |
| Insurance | 2,159 | 1,534 | | |
| Entertainment | 166 | 119 | | |
| Freight & Octroi | 131 | 83 | | |
| Depreciation | 14,505 | 15,090 | | |
| Finished Goods: | 400,494 | 308,900 | | |
| Opening Closing | 290,183 (338,842) | 460,758 (324,537) | | |
| Olosing | | , , | | |
| | <u>(48,659)</u> | 136,221 | | |
| | 351.835 | 445.121 | | |

- 6. Income Tax assessment of the company has been finalized up to the assessment year 1999-2000. However, company is in appeal against certain decisions of the Assessing Officer.
- 7. Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of comparison.

CHIEF EXECUTIVE

DIRECTOR